

Sul Ross State University
Department of Business Administration
Business Law
GBA 3351:001
TR 12:30 – 1:45 – BAB 318
Fall, 2014

Course Instructor Linda McAnally
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Office Hours MW 8:30 – 10:00 am; 1:00 – 2:00 pm
TR 8:30 – 9:30 am; 2:00 – 3:30 pm
*other times are available by appointment

Required Course Materials:

Business Law, 13th edition. Brown/Sukuys. McGraw-Hill. The book is available in the Sul Ross bookstore or you can order it online.

Program Learning Objectives (PLO)

- PLO 1 Analyze and solve business problems across major business functions, using fundamental business principles and strategies
PLO 2 Communicate business information through written, oral and other delivery processes
PLO 3 Identify and discuss the impact of ethical and social responsibility issues in business
PLO 4 Identify and describe the major components of the external business environment

Student Learning Outcomes:

Upon successful completion of this course, the student will:

- Understand the basic concepts in the common law and UCC
- Be able to apply the basic concepts to hypothetical legal cases
- Understand how to do basic legal research
- Understand the social forces that change the legal environment

Attendance

Class attendance is required. Each student is expected to attend class regularly, to arrive on time, and to remain until class is dismissed. Tardiness and leaving class early are disruptive for other students and the instructor. Students who do not arrive promptly or who leave early may be noted as absent.

The class attendance policy on page 69 of the 2012-2014 catalog will be followed. A student will be dropped after they accumulate six absences. General guideline is nine absences for a MWF class, six absences for a MW or TR class and three absences for a night class. Absences from class for University sanctioned activities shall not be included in this count provided the student notifies the instructor in advance.

Classroom Behavior

Distracting behavior such as uninvited casual talk among students, use of cellular phones, beepers or inappropriate behavior toward fellow students or faculty is unacceptable. Turn off your cell phone and any other electronic equipment before class starts. If you turn your phone to vibrate, do not answer it in class and do not leave the classroom to answer your phone. Exceptions to this are emergency personnel.

Assignments

Students are required to read the assigned materials prior to class and be prepared to participate in class discussions. Homework will not be accepted late. Please read the syllabus and follow the timeline on assignments

Course Grading:

Students will be graded based on the tasks completed and exams. Assignments will have due dates and you need to submit the work on that date. If the assignment is turned in late, 10 points per day will be deducted from the grade on the assignment. If an assignment is turned in more than three days late, you will receive a grade of zero.

Class Participation	10%
Assignments	40%
Exams	50%
Total percentage	100%

Your grade is based on the following scale:

A	90% -100%
B	80-89%
C	70-79%
D	60-69%
F	59% and below

Academic Honesty

Cheating or plagiarism includes the copying of all or part of another person's work and will not be tolerated. If you allow your work to be copied or make it available to another student for this purpose you are also cheating. All parties involved will receive an F on the assignment.

Instructor Expectations:

You are expected to approach this class in a professional manner. This means completing assignments and exams in a timely manner. Your primary goal as a student is to obtain an education and acquire certain skills to enable you to be productive and competitive in your chosen field. Do not waste your time, your classmates time, or my time by not giving 100 % of your efforts.

Students With Disabilities

The University is committed to equal access in compliance with the Americans with Disabilities Act of 1990 (ADA) and section 504 of the Rehabilitation Act of 1973. The Counseling Center has the responsibility to assist students with disabilities in gaining opportunities for full participation in programs, services and activities. Disability Services is currently located in Ferguson Hall #112. The telephone number is (432) 837-8203.

GBA 3351- Fall, 2014- Schedule of Assignments

Date	Description and Assignments (Subject to change by Instructor)
Aug 26	Introduction. First Day of Classes, get book and read chapter 7
Aug 28	Part Two: Contract Law, pages 145 – 273. Chapters 7, 8, 9, 10, 11 and 12. Read Chapter 7 – The Essentials of Contract Law. Case 1: After reading the chapter, go to page 165-166, "Cases for Analysis", and answer questions #5 and #6. Due Sept. 4th
Sept 2	Read Chapter 8 – Offer, Acceptance, and Mutual Assent. Case 2: After reading the chapter, go to page 188-189, "Cases for Analysis", and answer questions #3 and #6. Due Sept 9th
Sept 4	Read Chapter 9 – Consideration and Cyber-payments. Case 3: After reading the chapter, go to page 206-209, "Cases for Analysis", and answer questions #5 and #6. Due Sept 11th
Sept 9	Exam 1 (chapter 7, 8 & 9)
Sept 11	Read Chapter 10 – Capacity and Legality. Case 4: After reading the chapter, go to page 225-227, "Cases for Analysis", and answer questions #4 and #7. Due Sept 18th
Sept 16	Read Chapter 11 – Written Contracts and Cyber-Commerce. Case 5: After reading the chapter, go to page 246-247, "Cases for Analysis", and answer questions #3 and #7. Due Sept 23rd
Sept 18	Read Chapter 12 – Third Parties, Discharge, and Remedies. Case 6: After reading the chapter, go to page 269-270, "Cases for Analysis", and answer questions #4 and #7. Due Sept 25th
Sept 23	Case 7: Part 2 Case Study "Murray v. Accounting Center and Tax Services, Inc. et.al." on pages 271 – 273. Read the case and answer the questions. Due Sept 25th
Sept 25	Exam 2 (Chapter 10, 11 & 12)
Sept 30	Part Three: Sales and Consumer Protection, pages 275 – 340. Chapters 13, 14 and 15 Read Chapter 13 – Sales Contracts: Formation, Title, and Risk of Loss. Case 8: After reading the chapter, go to page 296-297, "Cases for Analysis", and answer questions #3 and #9. Due Oct 7th
Oct 2	Read Chapter 14 – Sales Contracts Rights, Duties, Breach, and Warranties. Case 9: After reading the chapter, go to page 315-316, "Cases for Analysis" and answer questions #2, #5 and question #8. Due Oct 9th
Oct 7	Read Chapter 15 – Product Liability and Consumer Protection. Case 10: After reading the chapter, go to page 334-335, "Cases for Analysis" and answer question #2, #3 and #6. Due Oct. 14th
Oct 9	Case 11: Part 3- Case Study "DiCenzo v. A-Best Products Company Inc." on pages 337-340. Read the case and answer the questions. Due Oct 14th
Oct 14	Exam 3 (Chapters 13, 14 & 15)
Oct 16	Part Four: Negotiable Instruments and Banking, pages 341-400. Chapters 16, 17 and 18 Read Chapter 16 – The Nature of Negotiable Instruments. Case 12. After reading the chapter, go to page 360-361, "Cases for Analysis" and answer question #4, #5 and #7. Due Oct. 23rd
Oct 21	Read Chapter 17 – Holders in Due Course, Defenses, and Liabilities. Case 13: After reading the chapter, go to page 374-375, "Cases for Analysis" and answer question #3, #6 and #9. Due Oct. 28th
Oct 23	Read Chapter 18 – Bank-Depositor Relationships and Cyber-Banking. Case 14: After reading the chapter, go to page 393-394, "Cases for Analysis" and answer question #1, #4 and #6. Due Oct. 30th
Oct 28	Case 15: Part 4 Case Study "Triffin v. Dillabough and American Express" on pages 395-400. Read the case and answer the questions. Due Oct 30th

Oct 30	Exam 4 (Chapter 16, 17 & 18)
Nov 4	Part Five: Insurance, Secured Transactions, and Bankruptcy, pages 401 – 467. Chapters 19, 20 and 21 Read Chapter 19 – Insurance. Case 16: After reading the chapter, go to page 421-422, "Cases for Analysis" and answer question #2, #4 and #9. Due Nov. 11th
Nov 6	Read Chapter 20 – Mortgages and Security Interests. Case 17: After reading the chapter, go to page 442-443, "Cases for Analysis" and answer question #2, #5 and #9. Due Nov. 13th
Nov 11	Read Chapter 21 – Bankruptcy and Debt Adjustment. Case 18: After reading the chapter, go to page 461-463, "Cases for Analysis" and answer question #5, #7 and #10. Due Nov. 18th
Nov 13	Case 19: Complete Part 5 Case Study, "In re: Lisa A. Bloch, Debtor Plaintiff v. Windham Professionals, et al., Defendants" on pages 465-467. Answer the questions that follow the case. Due Nov. 18th
Nov 18	Exam 5 (Chapters 19, 20 & 21)
Nov 20	Part Six: Agency and Employment, pages 469 – 539. Chapters 22, 23 and 24 Read Chapter 22 – Agency Law. Case 20: After reading the chapter, go to pages 490-492, "Cases for Analysis" and answer questions #1, #5 and #7. Due Dec 2nd
Nov 25	Read Chapter 23 – Employment Law. Case 21: After reading the chapter, go to pages 517-519, "Cases for Analysis" and answer questions #2, #3 and #9. Due date Dec 2nd
Nov 26 – Nov 30	Thanksgiving Holidays. Holiday begins after your last class on Tuesday, November 25 th .
Dec 2	Read Chapter 24 – Labor Law. Case 22: After reading the chapter, go to pages 535-536 and answer questions #2, #5 and #6 under "Cases for Analysis". Due Dec 11th Case 23: Part 6 Case Study "Griggs v. Duke Power Co., United States Supreme Court" on pages 537-539. Read the case and answer the questions. Due Dec 11th
Dec 4th & 5th	Dead Days – No classes
Dec 11	Exam 6 Final Exam (Chapters 22, 23 & 24) Thursday, December 11 at 10:15 in BAB 318