JOHN C. ALLEN

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SUPPLY CHAIN / LOGISITICS PROFESSIONAL

High-achieving Supply Chain professional with 20 years' experience. Proven Leader. Extensive knowledge in rail, trucking, warehousing, trans-loading, terminal operations, and quality systems in a domestics and international settings. Supply Chain experience include supply planning, rail scheduling, rail / truck procurement, site logistics operations, contract management, & process improvement. Six Sigma Greenbelt certified. MBA graduate with a graduate certificate in Leadership. Core Competencies:

✓ People Leadership

√ Supply Planning

✓ Project Management

✓ SAP

√ Employee Training/Development

√ Rail Operations

√ Trucking Operations

√ International Logistics

√ Warehouse Management

PROFESSIONAL EXPERIENCE

NOURYON CHEMICALS, LLC, Houston, TX

Domestic Transportation Team Lead, 2021-Present

2019-Present

Key member of the logistics leadership team. Manage overall domestic transportation for North America. This include rail, trucking, and ISO movements. Currently responsible for management of 2 modes manager, P2P invoice specialist, and 16 logistics specialists. Total Logistics spend of current \$100M.

- Train and development of team managers of rail and trucking
- Liaison between logistics hub, sales, site logistics, accounts payable, and vendors
- Work with Global logistics improvement team on project management of high visibility projects

Rail & Bulk Truck Team Lead, 2019-2021

Team manager for rail and bulk truck Logistics team that managed logistics shipments across North America with overall spend of \$90M. Project manager for the implementation of rail (Intellitrans) integration with Nouryon SAP. Also project manager for implementation for truck TMS (BluJay) with Nouryon SAP.

- Hired, managed, and developed team of 8 rail / bulk truck logistics specialist including two specialist who became mode leaders.
- Developed organizational structure of logistics team for new centralized logistics hub based in Houston.
- Implemented freight audit and payment structure between Nouryon SAP and 3rd party transportation platform.
- · Worked with site personnel to transition site logistics activities to logistics hub through the change management process.
- Played a vital role in attaining favorable terms in high-level contract negotiations with vendors.

WORLD FUEL SERVICES INC, Houston, TX

2015-2019

Sr. Manager – Logistics

Responsible for the operations and management of the crude / refined products rail fleets along with the management of 4 logistics specialist and two loaders. Responsible for cost savings initiatives that led to \$2MM in savings to the overall business. Responsible for HSEE, KPI for Hugo, Jacksonville, and Spokane inventory terminals. Responsible for the closing and divesting of rail business.

- Developed and delivered training to general management on program expectations and goals.
- Responsible for accurate invoicing dealing with rail operations
- Support with commercial PNL reports
- Stakeholder management dealing with rail fleet and the impact on the company's bottom line.

SHELL CHEMICAL LP, Houston, TX

2012-2015

Rail Contract Manager, 2013-2015

Responsible for contract management of all class I and short line railroads for downstream Shell business. \$150MM in rail spend along with 13,000 railcars. Managed a team of 5 transportation and logistics analyst that were responsible for tracking, tracing, diverting, and billing empty / loaded railcars. Develop teams' skills set by off-site visits to rail yards, business performance reviews, and external training. Engage with external customers on potential rail facilities.

- Ensure railroads operate and follow HSSE standards and guidelines. -Accident investigations and resolutions.
- Rail freight tender negotiations including direct and rule 11 segments
- Spot contract negotiations for new rail lanes. Quarterly updates of rail freight rates. Bi-annual Business Performance Reviews for all Class I railroads.
- Developed KPI's to measure railroads performance.

Global Logistics Excellence Implementation Manager / 3rd Party Warehouse Manager – Lubricants, 2012-2013

Provided visible engaging leadership while encouraging employee involvement and people development.

- Ensured 3rd Party facilities operate following HSSE standards and guidelines, meets budget objectives, OTIF targets, and inventory accuracy targets.
- Maintained a productive working relationship with other parts of the organization including Human Resources, Legal, Security, HSSE, Customer Service, Planning, and Operational Excellence.
- Owned the relationships and contracts and ensure that service providers perform as per contractual agreement. As
 Contract Holder, execute the agreed contract management plan for each 3rd Party Warehouse and hold periodic
 reviews
- Monitored and drove implementation of all improvement projects and communicate results to key Drove mutual
 improvements in the partnership and coordinate with the scheduling teams and procurement organization when working
 with the same service provider.

THE DOW CHEMICAL COMPANY, Houston, TX

2008-2012

Supply Chain Improvement Specialist / Crude Butadiene Planner – USGC, 2010-2012

Responsible for identifying and implementing improvements by working with cross-functional teams consisting of Commercial, M&E, Finance and Supply Chain. Project activities include focus on improvements primarily through optimization of existing businesses (Olefins, Aromatics, and Feedstocks) either on a regional or global basis. The overall objective is to achieve low cost to serve through improvements in supply chain costs, capital investment, asset utilization, margin improvement and productivity

North American Crude C4 Planner

As Crude Butadiene Planner responsible for leading planning activities for Crude C4 supporting the Hydrocarbons business in North America. This included planning the crude butadiene shipments at a tactical level, optimizing freight and logistical costs and leading the supply chain improvement efforts. Routinely communicated and interacted with the Commercial Manager, NAA Production Plants, Logistics Suppliers, Co-Products and Suppliers. Also responsible for day-to-day inventory management of crude butadiene of all North America assets

- Realized \$800M in EBIT savings, by reducing LHC plant co-cracking incidents by 85% in 12 month period by decreasing railcar turnarounds through utilization of polyurethane Six Sigma Greenbelt processes.
- Realized 1.50MM in EBIT savings, by eliminating redundancy in the process of Crude C4 Monomer month in closing.
 Developed a streamlined process to coordinate commercial activities to coincide with supply chain activities.

Site Logistics Engineer/Specialist - Polyurethanes, 2008-2010, Freeport, TX

Key team member and lead of 8 teams including Improvement Team, EH&S Team, Process Safety Network, Quality Team and LPP Focal Point. Technical/Process subject matter expert for Polyurethanes/Glycol Site Logistics. Perform in process root cause of failure investigations and analysis. Process Safety and Loss Prevention Principle focal point.

- Realized \$1MM per vessel savings, reduced quality mistakes (QM) by 12% in 12 month period through utilization of polyurethane Six Sigma Greenbelt processes.
- Focal point for initiative that completed and implemented Supply Chain Loss Prevention Principals ensuring environmental health and safety in 5 production plants.
- Conducted root cause investigations that lead to implementation of MET for supply chain preventing further damage to supply chains assets, avoiding \$250K per unit in future damages.

PEPSI BOTTLING GROUP, Phoenix, AZ / Mesquite, TX

2007-2008

Production/Sanitation Supervisor

As a production supervisor managed 35 employees in a production setting with a production capacity of 30M unit volume. Developed operating plans, oversaw, and assured facility equipment reliability. Managed \sim \$3.5M budget

- Increased efficiency of bottle line from 71% to 85% within 8 months through process improvements.
- Achieved all performance metrics.
- Consistently ensured compliance with all Health & Safety Regulations.
- Conducted cost/benefit analysis that led to implementation of new blow mold/water line that lowered cost of raw materials and shipping by 20%.

BNSF RAILWAY, LOS ANGELES, CA

2003-2006

Maintenance Eng. II, Maintenance Eng. I, Corporate Management Trainee

Hired as Corporate Management Trainee quickly promoted to Maintenance Engineer positions. Supervised and trained ~ 40 employees in repair and maintenance of freight car and repair track operations. Ensured compliance with and application of scheduled agreements and government regulations.

- Completed orientation into safety certification, warranty procedures, World Class Maintenance, Lean Manufacturing, Six Sigma, Foreign Billing, Contract Maintenance, and railroad computer applications.
- Met maintenance repair budget for repair track operations through process improvement and lean applications.
- Contributed to the formulation of a corporate management trainee networking group for remote employees.

EDUCATION

RAWLS COLLEGE OF BUSINESS, TEXAS TECH UNIVERSITY Master of Business Administration | Leadership Certificate

PRAIRIE VIEW A&M UNIVERSITY
Bachelor of Science in Mechanical Engineering

PROFESSIONAL MEMBERSHIPS/AFFILIATIONS

Prairie View A&M National Alumni Association | Texas Tech Alumni Association Association For Supply Chain Management (ASCM) |