

Leo Dominguez

Student Life, University Center
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Last updated July 2020

EDUCATION

Sul Ross State University, Alpine, Texas
Master of Arts
Major: Public Administration

Graduation Date: August 1984

Sul Ross State University, Alpine, Texas
Bachelor of Science
Major: Political Science

Graduation Date: May 1977

WORK EXPERIENCE

Sul Ross State University, Alpine, Texas

July 2013-Present

- Vice President University and Student Service
- Associate Vice President University Services/Dean Student Life
- Interim Vice President Enrollment Management
- Instructor: Freshmen Leadership Program
- Associate Vice President for Advancement & University Relations
- Director of Development & Governmental Liaison
- Manage: News & Publications, Alumni Affairs, Grants Offices
- Instructor: Multi-Cultural Society Graduate Course 5303
- Title III & IV consultant for compliance and expenditures
- Hispanic Association of Colleges & Universities (HACU) Liaison

Entrepreneurial Activities, Alpine, Texas

May 1993 - Present

Owner/Manager

- Fashion Express - Closed
- Desert Sky Financial, Inc.
- Custom Built, LLC -Closed
- Custom Built Holdings, Inc. -Closed

GTE Telephone Operations, (Verizon) Irving, Texas

March 1989 – May 1993

International/Issues Manager

- Caracas, Venezuela Establish Marketing & Public Affairs Departments
- Establish International and Domestic gateways
- Domestic Policy Research Manager

GTE – World Headquarters, Stamford, CT

August 1987 – March 1989

National Accounts Manager

- Managed contracts between Corp. and seven (7) Domestic Telephone Companies
- Consult Telephone Operations about National Accounts

GTE – International, Santo Domingo, Dominican Republic

May 1985 - August 1987

International Manager

- Develop Mobile Phone Operations (Cellular contracts/vendor operations)
- Develop Free Zone Operations Airfone
- Develop first International Telemarketing Center tied to USA and Canadian Markets
- Conducted Telemarketing seminars in two (2) Dominican Universities in Spanish

GTE – Southwest, Brownfield, TX and Hobbs, NM

May 1980 – May 1985

Senior Consultant

- PABX/Systems Sales and Marketing

Sul Ross State University, Alpine, Texas
Director University Housing

August 1978 – May 1980

- Administer University Housing
- Develop and Update Housing Policies and Procedures

SIGNIFICANT ACTIVITIES AND EDUCATION

- Planned Giving and Trust Management
- Fund Raising with a Small Shop
- Title III Grant application from D.O.E.
- Consultant for Texas A&M on Mexico Telecommunication program
- Managing For Results/Effective Marketing Concepts, Norwalk, CT

ADDITIONAL SKILLS

- Computer proficient, Mac or Windows
- Software: Banner Advancement and Alumni data owner, Excel, Access, Word, Power Point, Publisher

CIVIC ACTIVITIES

- *Board Member, Southwest Texas Municipal Gas Company*, Alpine Texas August 2009 – 2011
- *Board Member, West Texas Space Port*, Fort Stockton, Texas August 1998 –2001
- *Board Member, Brewster County Water Conservation District*, Alpine, Texas May 2001 - August 2009
- *Board Member, El Paso Catholic Dioceses Foundation*, El Paso, Texas May 2002 – May 2006
- *President, Parish Council*, Alpine, Texas June 1996- - June 1998
- *Founder, Centennial Rural Development Foundation*, Alpine, Texas January 1996 – August 2009
- *President, Alpine Chamber of Commerce*, Alpine, Texas December 1995 – December 1996
- *Founder, Alpine Youth Basketball Association*, Alpine Texas August 1995 – December 2007
- *Founder, Young Girls Softball League*, Alpine, Texas January 1995 – July 2008